

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 01783 051333Z
ACTION AGRE-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 W
-----051340Z 067041 /53
R 051320Z APR 77
FM AMEMBASSY KUWAIT
TO SECSTATE WASHDC 7683

UNCLAS KUWAIT 1783

DEPT PASS USDA/FAS/W FOR EDWARD C. COLLINS

E.O. 11652: N/A
TAGS: EAGR, KU
SUBJECT: FAS SALES TEAM

REF: STATE 73577 AND PREVIOUS

1. SINCE WORKING DAY IN KUWAIT IS FROM 8:30 TO 1:00
AND FROM 4:30 TO 7:00, LIMITED BUSINESS APPOINTMENTS WILL BE
AVAILABLE FOR GROUP EVENING OF JUNE 4, AND SOME LOCAL
BUSINESSMEN COULD OF COURSE BE SEEN AT RECEPTION. LIMITED
WORKING DAY WILL RESTRICT NUMBER OF APPOINTMENTS AVAILABLE
TO SALES TEAM MEMBERS. ONE AND HALF DAY STAY IN KUWAIT
WILL BE TOO SHORT FOR EFFECTIVE SALES PRESENTATIONS TO ALL
POSSIBLE MAJOR CUSTOMERS. TRADE MISSIONS TO KUWAIT AVERAGE
THREE TO FOUR DAYS IN DURATION. UNLESS TEAM MEMBERS CAN
STAY LONGER, THEY SHOULD VIEW THIS TRIP AS A "TESTING OF
THE WATERS".

2. EMBASSY HAS RESERVED ROOMS (9 SINGLES AND ONE SUITE) AT
KUWAIT HILTON FOR JUNE 4 AND JUNE 5.

3. CONSIDERING NUMBER OF PARTICIPANTS, CENTING OF CAR
WITH DRIVER ESSENTIAL FOR KEEPING APPOINTMENTS. LEASED
CAR WITH DRIVER WILL COST \$42.00 PER DAY. DOES BUDGET
AUTHORIZATION FOR RECEPTION AND MISC. COSTS COVER THIS,
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OR WILL PARTICIPANTS ASSUME COSTS?

4. RECEPTION SPACE AT HILTON RESEERVEF; FOOD AND MIXERS
HAVE BEEN ARRANGED FOR AND EMBASSY WILL BEGIN COMPILA-
TION OF GUEST LIST AND MAKE APPOINTMENTS.

5. EMBASSY RECOMMENDS THAT TEAM BROCHURES BE POUCHED BY

MAY 1 IN ORDER TO REACH KUWAIT IN TIME FOR EFFECTIVE
DISTRIBUTION.
SUTHERLAND

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AGRICULTURAL PRODUCT SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KUWAIT01783
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770118-0278
Format: TEL
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770487/aaaacydy.tel
Line Count: 65
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: df22efa9-c288-dd11-92da-001cc4696bcc
Office: ACTION AGRE
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 73577
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2895974
Secure: OPEN
Status: NATIVE
Subject: FAS SALES TEAM
TAGS: EAGR, EPAP, KU
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/df22efa9-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009